



104% REVENUE INCREASE
 since implementation of SAP Business One

“SAP Business One provides tools for rational, financial, and strategic decision-making.”

Kishen Raval – Managing Director of Habesha Steel

REINFORCING FUNCTIONALITY WITH SAP BUSINESS ONE

Habesha Steel, a manufacturer of steel products in Ethiopia, was looking for a system with more functionality when they approached ACeTeK. Opting for SAP Business One has seen their revenues increase by 104% thanks to better control of all business processes.

Objectives

- Habesha Steel's previous system lacked the functionalities required to grow.
- ERP success rates are very low in Ethiopia.
- However, a new holistic ERP was needed to meet Habesha Steel's requirements.

Why SAP and ACeTeK

- SAP Business One could successfully provide a reliable, solid foundation with all the necessary functionalities.
- ACeTeK provided great support that ensured a smooth and successful implementation and continue to offer invaluable solutions when needed.

Benefits

- Habesha Steel can now access real-time data whenever it is required.
- SAP Business One allows for decisions to be made quickly thanks to customizable reports.
- Control over business processes has increased.
- Web access allows data to be accessed at any time, from anywhere.
- Management has seen an improvement across storage and stock management.
- Custom functionality has enabled an increase in production.

HABESHA STEEL

www.habeshasteel.com

INDUSTRY

Steel
 Manufacturing

PRODUCTS AND SERVICES

Reinforcement steel bars,
 and ribbed bars of grade 60
 and 75

EMPLOYEES

1000